

STOUFFVILLE

Month Over Month Results

Detached Homes

	Jul-24	Aug-24	Aug-24	Sep-24	Sep-24	Oct-24	Oct-24	Nov-24	Nov-24	Dec-24	Dec-24	Jan-25	Jan-25	Feb-25	Feb-25	Mar-25	Mar-25	Apr-25	Apr-25	May-25	May-25	Jun-25	Jun-25	Jul-25	Jul-25	Aug-25												
Sales	27	14		14	18		18	18		18	13		13	10		10	12		12	16		16	21		21	22		22	19		19	28						
	-48%			29%			0%			22%			-18%			-28%			-23%			20%			33%			31%			5%			-14%			47%	
New Listings	54	32		32	41		41	51		51	48		48	38		38	24		24	26		26	37		37	59		59	50		50	52		52	42		42	38
	-41%			28%			24%			-6%			-21%			-37%			8%			42%			59%			-15%			4%			-19%			-10%	
Active Listings	82	39		39	71		71	76		76	62		62	49		49	56		56	29		29	43		43	67		67	59		59	67		67	57		57	46
	-52%			82%			7%			-18%			-21%			14%			-48%			48%			56%			-12%			14%			-15%			-19%	
Average Price	\$1.38m	\$1.41m		\$1.41m	\$1.33m		\$1.33m	\$1.22m		\$1.22m	\$1.26m		\$1.26m	\$1.33m		\$1.33m	\$1.36m		\$1.36m	\$1.31m		\$1.31m	\$1.42m		\$1.42m	\$1.25m		\$1.25m	\$1.32m		\$1.32m	\$1.34m		\$1.34m	\$1.27m		\$1.27m	\$1.22m
	3%			-6%			-8%			3%			5%			2%			-4%			8%			-12%			6%			2%			-6%			-4%	
Average SP/LP	98%	98%		98%	99%		99%	96%		96%	98%		98%	97%		97%	97%		97%	103%		103%	101%		101%	100%		100%	100%		100%	100%		100%	95%		95%	97%
	0%			1%			-3%			2%			-1%			0%			6%			-2%			-1%			0%			0%			-5%			2%	
Average DOM	23	40		40	27		27	28		28	61		61	42		42	50		50	23		23	29		29	32		32	22		22	19		19	29		29	44
	74%			-33%			4%			118%			-31%			19%			-54%			26%			10%			-31%			-14%			53%			52%	
Months of Inventory	4.0	3.8		3.8	4.9		4.9	5.2		5.2	3.8		3.8	3.7		3.7	5.3		5.3	3.9		3.9	4.6		4.6	5.2		5.2	3.8		3.8	4.0		4.0	4.0		4.0	2.6

TYPE OF MARKET DEFINED BY INVENTORY

SELLER'S MARKET: 0-4 MONTHS

BALANCED MARKET: 4-6 MONTHS

BUYER'S MARKET: 6+ MONTHS