

STOUFFVILLE

Month Over Month Results

Detached Homes

	Oct-24	Nov-24	Nov-24	Dec-24	Dec-24	Jan-25	Jan-25	Feb-25	Feb-25	Mar-25	Mar-25	Apr-25	Apr-25	May-25	May-25	Jun-25	Jun-25	Jul-25	Jul-25	Aug-25	Aug-25	Sep-25	Sep-25	Oct-25	Oct-25	Nov-25
Sales	18	22	22	18	18	13	13	10	10	12	12	16	16	21	21	22	22	19	19	28	28	21	21	32	32	30
	22%		-18%		-28%		-23%		20%		33%		31%		5%		-14%		47%		-25%		52%		-6%	
New Listings	51	48	48	38	38	24	24	26	26	37	37	59	59	50	50	52	52	42	42	38	38	46	46	35	35	25
	-6%		-21%		-37%		8%		42%		59%		-15%		4%		-19%		-10%		21%		-24%		-29%	
Active Listings	76	62	62	49	49	56	56	29	29	43	43	67	67	59	59	67	67	57	57	46	46	62	62	47	47	30
	-18%		-21%		14%		-48%		48%		56%		-12%		14%		-15%		-19%		35%		-24%		-36%	
Average Price	\$1.22m	\$1.26m	\$1.26m	\$1.33m	\$1.33m	\$1.36m	\$1.36m	\$1.31m	\$1.31m	\$1.42m	\$1.42m	\$1.25m	\$1.25m	\$1.32m	\$1.32m	\$1.34m	\$1.34m	\$1.27m	\$1.27m	\$1.22m	\$1.22m	\$1.27m	\$1.27m	\$1.26m	\$1.26m	\$1.22m
	3%		5%		2%		-4%		8%		-12%		6%		2%		-6%		-4%		4%		-0.1%		-3%	
Average SP/LP	96%	98%	98%	97%	97%	97%	97%	103%	103%	101%	101%	100%	100%	100%	100%	100%	100%	95%	95%	97%	97%	97%	97%	99%	99%	97%
	2%		-1%		0%		6%		-2%		-1%		0%		0%		-5%		2%		0%		2%		-2%	
Average DOM	28	61	61	42	42	50	50	23	23	29	29	32	32	22	22	19	19	29	29	44	44	52	52	24	24	41
	118%		-31%		19%		-54%		26%		10%		-31%		-14%		53%		52%		18%		-54%		71%	
Months of Inventory	5.2	3.8	3.8	3.7	3.7	5.3	5.3	3.9	3.9	4.6	4.6	5.2	5.2	3.8	3.8	4.0	4.0	4.0	4.0	2.6	2.6	4.0	4.0	2.5	2.5	2.0

TYPE OF MARKET DEFINED BY INVENTORY

SELLER'S MARKET: 0-4 MONTHS

BALANCED MARKET: 4-6 MONTHS

BUYER'S MARKET: 6+ MONTHS