

STOUFFVILLE

Month Over Month Results

Detached Homes

	Nov-24	Dec-24	Dec-24	Jan-25	Jan-25	Feb-25	Feb-25	Mar-25	Mar-25	Apr-25	Apr-25	May-25	May-25	Jun-25	Jun-25	Jul-25	Jul-25	Aug-25	Aug-25	Sep-25	Sep-25	Oct-25	Oct-25	Nov-25	Nov-25	Dec-25
Sales	22	18	18	13	13	10	10	12	12	16	16	21	21	22	22	19	19	28	28	21	21	32	32	30	30	12
	-18%		-28%		-23%		20%		33%		31%		5%		-14%		47%		-25%		52%		-6%		-60%	
New Listings	48	38	38	24	24	26	26	37	37	59	59	50	50	52	52	42	42	38	38	46	46	35	35	25	25	10
	-21%		-37%		8%		42%		59%		-15%		4%		-19%		-10%		21%		-24%		-29%		-60%	
Active Listings	62	49	49	56	56	29	29	43	43	67	67	59	59	67	67	57	57	46	46	62	62	50	50	77	77	47
	-21%		14%		-48%		48%		56%		-12%		14%		-15%		-19%		35%		-19%		54%		-39%	
Average Price	\$1.26m	\$1.33m	\$1.33m	\$1.36m	\$1.36m	\$1.31m	\$1.31m	\$1.42m	\$1.42m	\$1.25m	\$1.25m	\$1.32m	\$1.32m	\$1.34m	\$1.34m	\$1.27m	\$1.27m	\$1.22m	\$1.22m	\$1.27m	\$1.27m	\$1.26m	\$1.26m	\$1.22m	\$1.22m	\$1.31m
	5%		2%		-4%		8%		-12%		6%		2%		-6%		-4%		4%		-0.1%		-3%		7%	
Average SP/LP	98%	97%	97%	97%	97%	103%	103%	101%	101%	100%	100%	100%	100%	100%	100%	95%	95%	97%	97%	97%	97%	99%	99%	97%	97%	96%
	-1%		0%		6%		-2%		-1%		0%		0%		-5%		2%		0%		2%		-2%		-1%	
Average DOM	61	42	42	50	50	23	23	29	29	32	32	22	22	19	19	29	29	44	44	52	52	24	24	41	41	38
	-31%		19%		-54%		26%		10%		-31%		-14%		53%		52%		18%		-54%		71%		-7%	
Months of Inventory	3.8	3.7	3.7	5.3	5.3	3.9	3.9	4.6	4.6	5.2	5.2	3.8	3.8	4.0	4.0	4.0	4.0	2.6	2.6	4.0	4.0	2.6	2.6	3.6	3.6	4.9

TYPE OF MARKET DEFINED BY INVENTORY

SELLER'S MARKET: 0-4 MONTHS

BALANCED MARKET: 4-6 MONTHS

BUYER'S MARKET: 6+ MONTHS