

STOUFFVILLE

Month Over Month Results Detached Homes

	Apr-25	May-25	May-25	Jun-25	Jun-25	Jul-25	Jul-25	Aug-25	Aug-25	Sep-25	Sep-25	Oct-25	Oct-25	Nov-25	Nov-25	Dec-25	Dec-25	Jan-26	Jan-26	Feb-26	Feb-26	Mar-26	Mar-26	Apr-26	Apr-26	May-26
	16	21	21	22	22	19	19	28	28	21	21	32	32	30	30	12	12	11	11	12	12	15	15	18	18	22
Sales																										
		31%		5%		-14%		47%		-25%		52%		-6%		-60%		-8%		9%		25%		20%		22%
New Listings	59	50	50	52	52	42	42	38	38	46	46	35	35	25	25	10	10	26	26	25	25	50	50	58	58	71
		-15%		4%		-19%		-10%		21%		-24%		-29%		-60%		160%		-4%		100%		16%		22%
Active Listings	67	59	59	67	67	57	57	46	46	62	62	50	50	77	77	47	47	55	55	65	65	66	66	76	76	91
		-12%		14%		-15%		-19%		35%		-19%		54%		-39%		17%		18%		2%		15%		20%
Average Price	\$1.25m	\$1.32m	\$1.32m	\$1.34m	\$1.34m	\$1.27m	\$1.27m	\$1.22m	\$1.22m	\$1.27m	\$1.27m	\$1.26m	\$1.26m	\$1.22m	\$1.22m	\$1.31m	\$1.31m	\$1.28m	\$1.28m	\$1.22m	\$1.22m	\$1.25m	\$1.25m	\$1.23m	\$1.23m	\$1.12m
		6%		2%		-6%		-4%		4%		-0.1%		-3%		7%		-2%		-5%		3%		-2%		-8%
Average SP/LP	100%	100%	100%	100%	100%	95%	95%	97%	97%	97%	97%	99%	99%	97%	97%	96%	96%	98%	98%	98%	98%	98%	99%	99%	97%	98%
		0%		0%		-5%		2%		0%		2%		-2%		-1%		2%		0%		1%		-2%		1%
Average DOM	32	22	22	19	19	29	29	44	44	52	52	24	24	41	41	38	38	37	37	27	27	21	21	35	35	34
		-31%		-14%		53%		52%		18%		-54%		71%		-7%		-3%		-27%		-22%		67%		-3%
Months of Inventory	5.2	3.8	3.8	4.0	4.0	4.0	4.0	2.6	2.6	4.0	4.0	2.6	2.6	3.6	3.6	4.9	4.9	6.0	6.0	6.4	6.4	5.4	5.4	5.2	5.2	5.1

TYPE OF MARKET DEFINED BY INVENTORY

SELLER'S MARKET: 0-4 MONTHS

BALANCED MARKET: 4-6 MONTHS

BUYER'S MARKET: 6+ MONTHS